



## Victoria & Tasmania

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**Event:** Warrior Mindset and Business

**Date:** 26/08/09

**Time:** 5.45pm - 7.45pm

**Venue:** AIM Management House, 181 Fitzroy Street, ST KILDA VIC 3182

**Presenter:** Paul Mracek - CEO

**Company:** Kotan Australia Pty Ltd

**Description:** As we all know the "Financial Crisis" is making business tougher than it has ever been. No matter where you turn the news is negative and there are a lot of people out there who can only see the doom and gloom. There is an old Chinese saying.. "With every change, there is an opportunity", it is up to you what you make of it.

So have you got the right mindset & knowledge to make your business stand out from the crowd? Listening to many people over the years there are two common words that are constantly used, they are think and try and those who use these words are living in hope that it will all work out in the end. Developing and maintaining the right mindset is the key that determines success. knowing not hoping your outcome is what will determine your end result.

What's in it for me

In this session you will get the inside story on:

What is the Warrior Mindset?

The top 3 reasons why businesses and people struggle

How to use kata / warrior principles to achieve outcomes

How to use communication 101....

\* 4 ways people see things

\* 4 ways people learn

How to build revenue & relationships in 60 seconds

Paul Mracek has over 25 years experience in Asia, Europe, and USA and Australia establishing and building successful businesses. He has started at the bottom sweeping floors from the age of 9, worked on machines in factories all the way through to running multi million dollar companies as the CEO/MD in Australia and overseas.

Paul is an author of several books on success, business, balance and how to apply the "Success Mindset" to any part of your life. He is an experienced master coach, mentor, trainer and consultant supporting both business and individuals who are looking to be at the next level of performance and success, personally or professionally.

**Cost:** Member: \$25.00 Non-Member: \$45.00

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